Ionut Airinei

Senior Full Stack Developer

CONTACT

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Iasi, Romania

TECHNICAL SKILLS

Backend
PHP, Laravel, PostgreSQL, MySQL, Redis, Elasticsearch, .NET Core, REST APIs

Frontend
Vue.js, JavaScript (ES6+), TypeScript, React.js, HTML5/CSS3, SCSS

DevOps
Docker, Git, GitHub Actions, CI/CD, Linux, NGINX, AWS

Tools
Postman, Jira, PhpStorm, VS Code, Webpack, Claude Code

PRINCIPLES

SOLID / Clean Code

DRY / KISS

TDD / Code Reviews

Agile / Scrum

LANGUAGES

English
Professional Proficiency

Romanian
Native

CERTIFICATIONS

- Introduction to Artificial Intelligence
- How to Boost Productivity with AI Tools
- What Is Generative AI?
- Prompt Engineering: How to Talk to AIs
- Intro to Large Language Models

PROFESSIONAL SUMMARY

Full Stack Developer with **14+ years** of experience building scalable, high-performance web applications. Specializing in **Laravel** and **Vue.js**, I architect and deliver solutions that drive real business growth. Currently contributing to **Homeowner.ai** — one of the largest real estate platforms in the U.S. — handling property transactions, search, and management at scale. Proven team leader and entrepreneurial mindset, having independently built and launched 2 SaaS products from scratch: **Beakn** (AI content automation) and **Deviz Rapid** (invoicing platform for tradesmen).

EXPERIENCE

Full Stack Engineer & Team Lead
Aug 2021 — Present

Softia — Romania (Remote)

- Architected and implemented full-stack features for **Homeowner.ai**, a real estate platform serving thousands of daily users across the U.S. market.
- Engineered advanced search with **Elasticsearch**, improving property discovery speed and relevance across millions of listings.
- Led a team of **4 developers** — facilitating standups, sprint planning, and retrospectives to build a high-performing team.
- Designed and deployed **microservices** using Docker, improving system reliability and deployment flexibility.
- Implemented **CI/CD pipelines** with GitHub Actions, streamlining releases and reducing deployment errors.
- Optimized database performance with **PostgreSQL**, MySQL, and Redis caching for high-traffic workloads.

Full Stack Developer
Mar 2014 — Aug 2021

WebBeds — Romania

- Built enterprise booking management and content systems integrating multiple third-party APIs for a global travel technology company.
- Implemented **REST APIs in .NET Core** communicating with Laravel and ReactJS interfaces for booking and mapping functionalities.
- Set up comprehensive **monitoring and alerting**, enforcing quality across multiple application layers.
- Collaborated with product teams, QA, and project managers to deliver on time in Agile sprints.

PHP Developer
Mar 2011 — Feb 2014

Shareforce — Iasi, Romania

- Developed custom software solutions using **Zend Framework** and **Symfony** for enterprise clients.
- Built Drupal-based CMS solutions and responsive websites with modern UX principles.
- Implemented SOAP integrations and third-party APIs; managed full client lifecycle from requirements to delivery.

PERSONAL PROJECTS

Solo founder — designed, built, and launched from scratch

Beakn — Get Found by AI   beakn.ai

AI-powered content automation platform helping businesses get discovered and cited by AI search engines and assistants (ChatGPT, Perplexity, Google AI Overviews) rather than just ranked in traditional search results.

AI   Next.js   Content Automation   SEO

Deviz Rapid — Invoicing SaaS for Tradesmen   devizrapid.ro

SaaS platform enabling Romanian tradesmen to create professional estimates in under 2 minutes, send them via WhatsApp, and collect digital signatures — replacing manual paperwork with a streamlined mobile-first workflow. Used by 50+ tradesmen.

Laravel   Vue.js   SaaS   WhatsApp API   Digital Signatures

PROFESSIONAL PROJECTS

Homeowner.ai — Real Estate Platform

One of the largest real estate platforms in the United States, serving thousands of daily active users with real-time property search, complex transaction workflows, and scalable microservices architecture.

Vue.js   Laravel   Elasticsearch   PostgreSQL   Redis   Docker

WebBeds — Travel Technology Platform

Enterprise booking and content management systems for a global travel technology company, integrating multiple third-party APIs with robust monitoring and multi-interface architecture.

Laravel   React.js   .NET Core   AWS   REST APIs

LEADERSHIP & MANAGEMENT

- Led and mentored a team of **4 developers** at Softia, delivering complex real estate features on schedule with high code quality standards.
- Facilitated **Agile ceremonies** including daily standups, sprint planning, and retrospectives — fostering collaboration and continuous improvement.
- Completed management training in **communication and conflict resolution**, strengthening cross-functional team dynamics.
- Championed code quality through **peer code reviews**, knowledge sharing sessions, and clean architecture practices.

PROFESSIONAL PHILOSOPHY

I believe in writing clean, maintainable code that stands the test of time. Technology evolves rapidly, and so do I — committed to continuous learning through certifications in AI and LLMs, building personal products, and collaborating with diverse teams. Whether working independently or leading a team, I focus on delivering results that exceed expectations while fostering a culture of quality, mentorship, and innovation.